### 11th ANNUAL



### ENTERTAINMENT

ANDDANCE

SCOTTISH BITE AUDITORIUM
SAN FRANCISCO
DECEMBER 3rd 1940



This, our 11th Annual Rainbow Entertainment and Dance, marks the beginning of the second year of the second decade of our loyal organization. Here we celebrate a new era of growth and advancement in the standard of excellence which every Rainbow Member is ambitious to achieve.

We want to thank all those manufacturers and their representatives who are so faithfully working with us toward our goal and who have expressed their confidence in the Rainbow Ideal by taking part with us and by making possible tonight's fine entertainment and music. We know that with such friendship we may all look forward to greater mutual benefits to consumers, store owners, The V. Traverso Co., and manufacturers alike.



### For the Rainbow Food Stores

Chairmen



V. TRAVERSO, JR.

WM. F. TRAVERSO

J. A. TRAVERSO

CLIFF SLATTERY
GUIDO LORENZINI

Assistant Chairmen
PETE BALDASSAR
G. A. MacNEILL

STEVE STEVENSON
PETE DAL PORTO

A. E. STOKES
CHARLES SAVIO
HOMER VARDIS
AUGUST RAMOS
DANIEL J. RYAN
JAMES SERVETTO

General Committee
HENRY HILLEBRANDT
AL FEDELE
JOHN ICARDI
EDWARD WHITE
W. J. MATSON
A. VANYSHEFF
L. BLUMMENFELD

RICHARD LAYE
GINO BELLUOMINI
ELMER PESCE
JULIUS GIORGI
D. M. PFAEFFLE
ERNEST RATHJEN





# JACK SELTENRICH



ENTERTAINMENT \* \* \*

Arranged by
Marie HURSEY Theatrical Agency

11TH ANNUAL RAINBOW ENTERTAINMENT AND DANCE

As always, Your friend,

### SOSSO'S MACARONI PRODUCTS

"UNCLE SAM'S TASTE"

"Traco and Sema Brands"
408 PACIFIC AVENUE

PHONE: SUtter 7445

\* AN OUNCE OF LOYALTY IS WORTH TEN POUNDS OF CLEVERNESS \*



We are most happy to wish all Rainbow Food Store Members A Very Merry Christmas of 1940 and a most successful 1941.



We are as proud of our many years of Rainbow Friendship and cooperation as we are of the high standard quality we have always supplied them for their customers' enjoyment.



THE SUPERBA PACKING CO., LTD.

WE WANT YOU TO KNOW
WE WISH YOU THE BEST

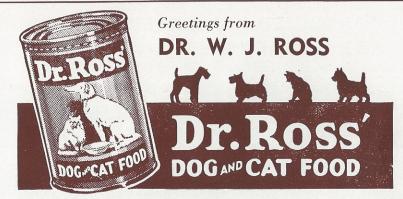


### Sunshine Biscuits

We're right behind you with Service, Cooperative and National Advertising

LOOSE-WILES BISCUIT COMPANY

\* RAINBOW'S RIGHT IDEA IS TO SERVE ITS CUSTOMERS WELL \*



★ MEN ARE STRONG ONLY AS THEY BELIEVE IN ONE ANOTHER ★



A VERY MERRY XMAS
TO YOU ALL







IT'S ALWAYS GOOD TASTE to recommend

### DEL HAVEN

Imitation

### VANILLA

"will not bake out"

CERTIFIED EXTRACTS, INC. New York, N. Y.

Yours for a clean year ahead—



### NO-RUB SHOE WHITE

"does not rub off"
WILBERT PRODUCTS
CO., INC.
805 East 139th St.
New York City

PAGE 3

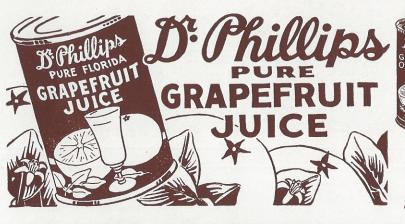


Order some today!

Again, in 1940 as in 1939 we congratulate and thank you for a big increase in Profitable Sales!

OUR CHRISTMAS
WISH TO YOU IS

CONTINUED INCREASE IN PROFIT AND TURNOVER WITH POPULAR







and the best wishes from

E. D. MOYLES CO.

605 Third Street

PAGE 4

GArfield 2661

Season's Cheer and a Happy Party from

Gerber's Strained and Junior Foods Gerber's Precooked Cereal Food Seald Sweet Grapefruit and Grapefruit Juice

Dainty Mix Fruit Cocktail & Peeled Apricots
Poland Water.. Elastic Starch.. Brown & Forman Distillery Co.

OUR NEW OFFICE AND WAREHOUSE - 750 2nd ST.

GEO. W. METLAR CO., INC.

\* IT'S NOT THE PART BUT THE WHOLE THAT MAKES CHARACTER \*

ENTERTAINMENT PROGRAM:

Introducing

### JOHNNY O'BRIEN

Master of Ceremonies

FAVORITE M. C. OF RADIO

★ BLESSED ARE THE MEN WHO LEARN TO WORK TOGETHER

The very best wishes of

### The Johnson-Locke Mercantile Co.

with the best selling lines of every day profit makers

Karo Syrup
Mazola Oil
Kingsford's Starch
Argo Starch
Linit Starch & Powder
KRE-MEL Dessert
H-O Oats
Presto Cake Flour

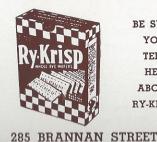
Hecker's Cream Farina

Lea & Perrins Sauce
H-P Sauce
Our Mother's Cocoa
Keystone Mushrooms
Warrenton Razor Clams
Willapoint Steamed Oysters
Larsen's Veg-All
Scotty Allan's Dog Food
R & R Boned Chicken

R & R Chicken Broth
R & R Plum and Fig Pudding
Arm & Hammer Soda
Union Oil Glass Cleaner
Jos. Burnett's Extracts
Ready Mix
Oxo Cubes
Lily, Tulip & Gem Cups
Rock Kraft Bags

\* RAINBOW MEANS WORKING TOGETHER FOR MUTUAL BENEFIT \*

### CHRISTMAS GREETINGS from JACK DALLAS



BE SURE
YOU
TELL
HER
ABOUT
RY-KRISP



HANDY
CEREALS
"BITE SIZE"
AND
A NEW
POURING
SPOUT



TELEPHONE GARFIELD 2950

### A Gift of FLOWERS

extra in quality and prestige, from Podesta & Baldocchi, America's most famous florist, is always more appreciated . . . yet need cost no more!

FLOWERS
TELEGRAPHED
ANYWHERE

## Podesta & Baldocchi

America's Most Famous Florists

224 Grant Ave - Telephone SUtter 6200

#### IN 1928 THE RAINBOW FOOD STORES ORGANIZED WELL,

OUR GREETINGS AS A PART OF YOUR BUYING ORGANIZATION

MR. JOSEPH P. PICETTI MR. ROBERT K. CAVALLERO OF THE

### JOSEPH P. PICETTI COMPANY

Official Insurance Broker for Rainbow Food Stores

INSURANCE AND BONDS

315 Montgomery St.

Phone: DOuglas 0170 JUST CALL US OR HEADQUARTERS

For Your Beautiful

RAINBOW GOWNS

# The Peerless TOWEL COMPANY

Phone: MArket 4518

#### ★ NOW, THERE ARE MORE THAN 200 LOYAL RAINBOW STORES →

As a part of your group buying power, our good wishes bring you savings on all your Home Furnishings: floor coverings, springs, mattresses, Venetian blinds, and Interior Decoration. The more we do for all of you, through your Headquarters, the more we can save each of you—

A MERRY CHRISTMAS FROM

### ASSOCIATED HOME FURNISHERS

"Eddie" Adair — "Milt" Adair — "Johnny" Wright — Miss Verna Ramey

1567 Folsom Street

HEmlock 7785

Wishing you a joyful and successful party

### SPEE-D-MIX PREPARED PIE CRUST

NO FAILURES

# STEERO BOUILLON CUBES PARROTT & CO.

THE RAINBOW SHINES ON THOUSANDS OF FRIENDS

ENTERTAINMENT PROGRAM:

CLAUD DE CARR and HIS PAL, "SPOTTY"

#### DORESE MIDGELY

The "Vest Pocket Edition of Ann Miller"

in "THE TOPS IN TAPS"

A RAINBOW GROCER GIVES INDIVIDUAL ATTENTION

Old English

wishes you

A Most Merry Christmas



### Old English Dog and Cat Food,

made from an old Formula perfected by One of the Best American Kennel Masters—does not produce excessive fat and is the choice of many discriminating customers.

YOU WILL ENJOY ITS QUICK TURNOVER AND GOOD PROFIT AS THE MOST WORTHY BEST WISH WE CAN OFFER IN ALL SEASONS!

THE OLD ENGLISH CO., INC., San Jose

PAGE 7

WM. F. TRAVERSO, Attorney at Law



"Brother Bill," the brother of "Vic and Jack," is Rainbow's Legal Adviser and Counsellor.

550 Montgomery St. SUtter 2281



AND PEKOE

CERTAIN RELIABLE QUALITY IN EVERY RAINBOW STORE

OUR COMPLIMENTS AND GREETINGS

### Mailliard & Schmiedell

230 CALIFORNIA STREET - SAN FRANCISCO

★ RAINBOW METHODS SAVE GROCER TIME IN BUYING



All Sizes Carried in San Francisco Stock

OLIVE OIL — QUEEN OLIVES — CHOPPED OLIVES and LARGE PITTED RIPE OLIVES

BEN McPHUN, Broker

112 Market St.



Happy Party!



The kind always fresh—in "4"
Packettes'



### MARSHMALLOWS

Many good reasons in every Campfire package why your customers come back for them—plus the advertising they get!

RAINBOW GROUP BUYING POWER SAVES MONEY

#### **ENTERTAINMENT PROGRAM:**

#### JOHN HENDERSON

in "The Songs we love to hear!"

#### DORIS BAY

in "The Nimble Danseuse"

RAINBOW PLANNING STOPS BUYING RISKS

\*

## The Leader for over 40 years



BOOTH'S Crescent Brand

Broiled

### **BEST POSSIBLE SUCCESS!**



Gebhardts
DEVILED SANDWICH SPREAD





PAGE 9

No. 1/4

Tins





U.S. GOVERNMENT GRADED

### CANNED CHICKEN

"America's Finest"

LOYAL GROUP BUYING HAS KEPT RAINBOW UP ON TOP

Our Compliments and Greetings

### M. C. SAHLEIN & CO.

40-48 Beale Street

Phones:

GArfield 6717

Van Camp

\* BY ALL BUYING TOGETHER, RAINBOW STORES HAVE POWER \*

ASK YOUR HEADQUARTERS FOR THESE SALES BUILDERS:

ANGLO Corned Beef

MOONKIST Clams

OCEANIC Oysters and Minced Razor Clams

OCEANIC (domestic) and AKO (imported) Crabmeat BERING SEA Cod Fish

VAN CAMP'S Pork and Beans, Soups, Catsup, Hominy, Spaghetti, Chili con Carne, etc.

**★CUSTOMERS ASK HEADQUARTERS FOR NEAREST RAINBOW STORES**★

IT'S ALWAYS A PLEASURE TO BE AT YOUR PARTY



and Rainbow Food Store Customers are pleased to have hand-saving Powow within easy reach. Powerful advertising and attractive premiums constantly remind them to reach for WHITE NAVY, too!

THE WEST COAST SOAP CO.



### WM. J. LINDENBERGER EXCHANGE BRAND

Orange Juice Lemon Juice Fruit Pectin (Powder)
Orangeade Concentrate

\* RAINBOW PRETESTED ITEMS MEAN LOWER INVENTORY COST \*

**ENTERTAINMENT PROGRAM:** 

MARGOT STANLEY

Presenting "SONGTIME"

DORESE

As Midge Miller in "A Sophisticated Rhythm"

★ FEWER, BUT FAST MOVING ITEMS, PERMIT MORE MASS DISPLAYS ★

BEACH C. SOULE'

Season's Best from

HENRY L. GIBBS

### J. M. SPRINGER CO.

FOOD BROKERS

Representing Grocery Items that Rainbow Members SELL!

BELL'S CHOPPED OLIVES

SEASIDE LIMA BEANS

ALL GOOD FRUITS & VEGETABLES

EGGO WAFFLE & PANCAKE FLOUR

B & M OVEN-BAKED BEANS

RAINBOW PRETESTED BUYING MEANS SURER TURNOVER



WISHING MANY MORE SUCCESSFUL YEARS TO ALL OF OUR RAINBOW FOOD STORE FRIENDS



Folger's Coffee

### Best of the Season to our Friends, The Members of the RAINBOW FOOD STORES

from



#### PILLSBURY'S FAMILY OF FOODS

Every day your customers are listening to the voice of Galen Drake on the radio in "The Housewives Protective League" over Station KSFO offering them



THE THRIFT STAR BOOKLET - REFRIGERATOR GLASS COVERS - RECIPES



OUR VERY
ATTRACTIVE
PREMIUM
OFFERS KEEP
CUSTOMERS
COMING
WITH



NO BOTHER TO YOU

#### WOMEN LIKE TO SHOP IN RAINBOW PLANNED STORES

Happy times to the Rainbow Friends from

ALLEN HARNETT



CHICKEN OF THE SEA GRATED TUNA

SUNSWEET JUICES AND DRIED FRUITS



CHRISTMAS GREETINGS TO YOU AND USEFUL PREMIUM GIFTS TO YOUR CUSTOMERS

from

### Sunbrite Cleanser

Our scissors offer and thermometer offer placed right in your advertising stores have resulted in good business and we are happy to co-operate with your headquarters. Here's our new popular sales building premium:



### COOK & HARMS



say: "The Best of Everything to the Rainbow Food Stores."

WE PRESENT: Your own controlled label,



### HUSKY DOG FOOD

**★** HAPPY ARE THOSE WHO IN EACH OTHER FAITH REPOSE

#### **ENTERTAINMENT PROGRAM:**

JOHNNY O'BRIEN in "HAPPY HARMONICS"

DORIS BAY
in "ACROBATIC GYRATIONS"

\* RAINBOW STORES FEATURE POPULAR QUALITY VALUES

CONGRATULATIONS AND MANY THANKS, RAINBOW MEMBERS FOR YOUR GREAT INCREASE IN SALES

Now, you may offer your customers four varieties which sell at 5c each:
VEGETABLE — PEA —
ASPARAGUS —
TOMATO

and two which sell at 2 for 15c: CHICKEN NOODLE and MUSHROOM



THOUSANDS OF PEOPLE HAVE DISCOVERED THE TASTY REWARD THEY GET FOR THEIR PURCHASE OF THESE FINE CALIFORNIA SOUPS AND THEIR SATISFACTION IS ASSURED BY OUR MONEY-BACK GUARANTEE.

### Kelley-Clarke Company

CLOROX
DINA-MITE CEREAL
NIBLETS CORN
GREEN GIANT PEAS
G. WASHINGTON COFFEE
A. E. STALEY (CUBE STARCH)

BALL MASON JARS
GRANDPA'S TAR SOAP
MARTINELLI'S CIDER & VINEGAR
GULF-KIST SHRIMP AND OYSTERS
FOUR MINUTE NOODLE SOUP
BEST CIRCLES ORANGE JUICE

KRUSTEAZ

#### ★ IT'S FUN TO SHOP IN A RAINBOW DEPARTMENTIZED GROCERY →



For a fragrant full-flavored cup of coffee use Schilling's. Two kinds percolator & drip.



PURE /anilla

Its pure delicate flavor

does not bake out nor freeze out.



#### ★ A CUSTOMER MAY DO ALL HER GROCERY BUYING AT "RAINBOW" ★

YOURS FOR A HAPPY CELEBRATION



New churn-fresh
Snowdrift

It's Wesson-Creamed

YOUR CUSTOMERS WILL CELEBRATE RAINBOW ENTERPRISE, TOO, WITH

ALL AMERICAN WESSON OIL

REALLY CHURNED FROM FRESH-REFINED WESSON OIL



### ORIGINAL



customers these values!

# SELF RISING F L O U F

· already ·

THE BLUE AND GOLD PACKAGE WHITE OR WHOLE WHEAT

PHILLIPS DIAMOND

Imported
CHINA RICE
2 Lb. Package

All Pure Flour — No Substitute Grains

PHILLIPS MILLING CO. — DOuglas 8466 — 38 DRUMM ST.

\*\* Rainbow Grocers Are Advancing Under A Plan of Progress \*\*

**ENTERTAINMENT PROGRAM:** 

### GENE GORY assisted by ROBERTA

"Those Exponents of Intellectual Insanity"

### MARGOT STANLEY and JOHN HENDERSON

Sovereigns of Song

WHEN YOU ARE RAINBOW WISE, YOU ECONOMIZE

XMAS CHEER FROM YOUR OLD FAVORITES

### COOK-McFARLAND CO.

# EVER PROPERTY OF THE PROPERTY

Food Brokers

Our Products speak for themselves!



GO FORWARD WITH RAINBOW FOOD STORES

IF YOUR CUSTOMERS USE THESE THEY'LL FEEL LIKE DANCING, TOO

Good Cheer from



IT CLEANS AND OPENS DRAINS

Windex

IT CLEANS WINDOWS WITHOUT WATER





A joyous holiday from

### AUNT MARY'S

Fancy Fruits and Vegetables

WHOLE PEELED APRICOTS **ELBERTA PEACHES** KADOTA FIGS

ALL GREEN ASPARAGUS "Key opening can"

MOR-PAK PRESERVING CORPORATION Stockton, California

RAINBOW CUSTOMERS EVERYWHERE LIKE THESE DELICACIES

#### ★ RAINBOW FOOD STORE ADVERTISING IS NATIONALLY KNOWN ★



OAN BLONDELL over your local Mutual Station

FRIDAY NIGHT



100% **PURE MAPLE** CANE AND MAPLE

help your Holiday

DRIPS

Breakfast Sales with our Tested Items

Let us

and

Keep these out where the customer can reach them-they are mighty quick to

### RED SEAL SHOESTRING POTATOES

Flavorful and Appetite-Tempting with SEA FOODS

Served from the can(or heated) fresh, golden-brown RED SEAL Shoestring Potatoes add a salty zestful flavor to any fish dinner ... the touch of perfection.



RAINBOW ADVERTISING SELLS THE COMPLETE MEAL

BRINGING YOU REAL PAPER PROFITS!

Let us help you build your paper department

MILL AGENTS & DISTRIBUTORS, INC.

902 Latham Square Bldg.

Oakland

HIgate 4750

Yuletide Cheer from THE "DADDY" OF ALL

### CANNED DOG FOODS

and KEN-L-BISCUIT

### KEN-L-RATION

The one Complete Dog Food (made with real lean meat)

CHAPPEL BROS., INC.

60 Broadway

EXbrook 5761

OLD FASHIONED COURTESY IN GIVING MODERN SERVICE

#### ENTERTAINMENT PROGRAM:

MINOKA

in "PULLING STRINGS"

### HEALEY and MACK

in "FUN AT THE BAR!"

RAINBOW GROCERS HELP CUSTOMERS TO HELP THEMSELVES

#### HERE TO CHEER YOUR PARTY!

Always the best in taste!





NORTH AMERICAN MERCANTILE CO. 330 Front St.



#### PERSONAL INTEREST AND ATTENTION—A RAINBOW QUALITY \*

### NU BORA SOAP GRANULES



Fair Traded for Fair Profit 19c and 49c

The "Pot of Gold" Soap for the RAINBOW STORES Stocked by V. Traverso Co.

#### MAGGIS **BOUILLON CUBES**

Wonderful basis for Soups-Gravies — Stews — Aspics —Vegetable, Meat and Fish

SAVERY BRAND MUSHROOMS FINEST QUALITY GROWN AND PACKED IN CALIFORNIA

Patronize Home Industry

#### GOOD FRIENDS! NATIONAL BISCUIT COMPANY'S

### E. D. MENDENHALL & COMPANY









OUR RAINBOW FAMILY IS ALWAYS GROWING

A MERRY XMAS AND MOST PROSPEROUS 1941 THE COMFORT PAPER CORPORATION

National Distributors of



ZEE TISSUE FAMILY-PAK-IVORY WHITE ZEE TISSUE FAMILY-PAK-GREEN AND ORCHID COMFORT TISSUE FAMILY-PAK ZEE HOUSEHOLD TOWELS ZEE EMBOSSED PAPER NAPKINS ZEE "HEAVY WEIGHT" WAXED PAPER ZEE COMBINATION HOLDERS

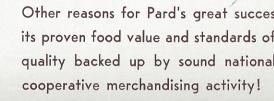
THERE WERE OVER 5500 AT OUR RAINBOW PICNIC

MAY WE SAY WE VERY MUCH APPRECIATE YOUR RAINBOW ORGANIZATION AND WANT TO CELEBRATE WITH YOU. YOU HAVE HELPED US PUT

# VER THE TOP!

Pard now leads all Dog Food sales nationally.





Other reasons for Pard's great success are its proven food value and standards of high quality backed up by sound national and







IT'S ALWAYS FAIR WEATHER WHERE RAINBOWS GATHER

ENTERTAINMENT PROGRAM:

### FREE 24 BAGS OF GROCERIES

Immediately following the entertainment we will hold the Door Prize Drawings for 24 Bags full of Fine Holiday Foods

PLEASE SAVE YOUR TICKETS

#### ★ RAINBOW MEMBERS WISH YOU ALL THE MOST SUCCESSFUL 1941! ★

PAR TAKES THIS OPPORTU-NITY TO SAY "THANKS" FOR YOUR COOPERATION.

Par Soap pleases the ladies-it's 7% glycerine content makes it as easy on the hands as a lotion is!



A mammoth package con-



pottery pieces



WE ARE ALWAYS WISHING YOU THE BEST AS IN ALL THE YEARS GONE BY!

YOU'LL FIND THE STEADY TURN-OVER OF IXL ALWAYS AS FRIENDLY TO REGULAR PROFITS

WORKMAN **PACKING** COMPANY



SWIFT & COMPANY

IT'S CANINE TESTED!



# NU-DEAL BEER

In "KEGLINED" CANS

In BOTTLES



Nu-Deal Beer grows more popular, year by year, and we are very grateful for the good work you are doing with this extra profit maker

Brewed by The GRACE BROS. BREWING CO.

Yours For a Most Happy Celebration

### NU-DEAL California WINES

Over and over we are told by Rainbow Members how much their customers appreciate the mellow fragrance of these choice and profitable wines

DRY CLARET
BURGUNDY
SAUTERNE

In Bottles, Kegs and Barrels SWEET SHERRY
PORT

SHERRY PORT MU ANGELICA TO

MUSCATEL TOKAY

Produced and Bottled expressly for Your Headquarters

By DETURK WINERY, Santa Rosa

